

# DECREASING STAFFING COSTS THROUGH CONSULTING

How Litmus helped a client decrease time to hire and costs.

## BACKGROUND

A national social care charity required guidance on how to avoid rising staffing costs due to shortages of available candidates and high staff attrition. The charity also needed to source 250 full-time support staff to fulfil commissioned service hours. Improving time to hire was also crucial to developing a more sustainable workforce.

## OUR SOLUTION

Litmus' workforce solutions team reviewed the charity's staffing issues and delivered a six-month Recruitment Efficiency Programme to help improve their recruitment processes and costs, conducting ongoing performance reviews to ensure the project stayed on track. The new processes resulted in a sharp reduction in time to hire and significant cost savings.

# 215

**Increased headcount  
with 215 new  
candidates**

*“We now have a sustainable recruitment model and the right processes in place to ensure we continue to recruit the support workers we need.” - Client Workforce and Education Director*

# 9 weeks

**Reduced time to hire to  
less than 9 weeks**

