

STREAMLINING CONTRACTOR WORKFORCE COSTS

How Lorien helped a client achieve £12 million in savings.

BACKGROUND

A banking organisation required a recruitment partner to provide control and visibility of its 1,500 tech contractor workforce. As a trusted MSP provider in technology, digital and transformation sectors, Lorien was chosen to support this organisation to deliver a fluctuating supply of high quality, niche tech talent for high-profile projects.

OUR SOLUTION

Lorien provided an onsite account team to support the organisation with strategic planning to optimise the business' recruitment processes. From resource planning, sourcing, screening and vetting through to offer management, Lorien implemented a full end-to-end recruitment process to achieve over £12 million in savings for the organisation.

£12m

£12 million in savings.



175%

175% scale in volumes in 2015.

98%

98% direct fill rate.