

# ACHIEVING COST SAVINGS THROUGH RPO

How Lorien helped a life and pensions organisation achieve over £1 million in savings through Recruitment Process Outsourcing (RPO).

## BACKGROUND

A life and pensions company sought a recruitment partner that could manage the entire recruitment process of its IT workforce. They needed a specific partner that understood the Tech industry, and to take full control of their IT workforce providing workforce planning strategies that could easily adapt to business demands, also enabling full workforce transparency and delivering reporting to inform management decisions.

## OUR SOLUTION

This organisation chose to work with Lorien, and a multi-discipline, hybrid RPO was introduced by the Lorien team. Being specialists in the Tech sector, and fully understanding the client's business and requirements, Lorien worked to provide strategic planning and innovative thinking to the business' recruitment process thereby implementing best practices. Through outsourcing the management of their IT workforce, the client benefitted from reduced spend, improved candidate experience and candidate quality.

# £1m

Over £1 million cost savings for this client in a year.



# 93%

*Lorien almost halved the time-to-hire candidates for vacant roles.*

A 93% fill rate was achieved through Lorien's recruitment process.