

EXPANDING OPERATIONS ON A GLOBAL SCALE

How Guidant Global helped a client expand its operations overseas.

BACKGROUND

A US government contractor required assistance identifying the right location for its headquarters in Ireland, and hiring talent to expand its Europe operations. This US company provides business process outsourcing services to government health and human services agencies globally. As a trusted Managed Service Provider (MSP) for the client since 2007, Guidant Global was consulted to assist the client with an analysis of Ireland as a potential location over other European options.

OUR SOLUTION

As a global workforce solutions provider with operations in North America, UK, Europe and Asia Pacific, Guidant Global's Ireland team worked closely with its US team to support the client to select Ireland as a preferred headquarters location. Guidant then provided a complete recruitment solution to deliver new hires required at the new headquarters, sourcing everything from IT equipment and suppliers through to building a team that's available 24/7 – treating this project like a start-up to ensure project success.

200

200 new hires delivered.

A photograph of two men sitting at a table in a meeting. The man on the left is bald with a beard, wearing a brown sweater, and is smiling. The man on the right is wearing a dark shirt and is gesturing with his hands. There are coffee cups and papers on the table. The background is a blurred office setting.

guidant
global

*Increased candidate engagement
using chatbots and video
interviewing technology.*

10 days

Reduced time-to-hire of
temporary staff from 20 days to
10.